







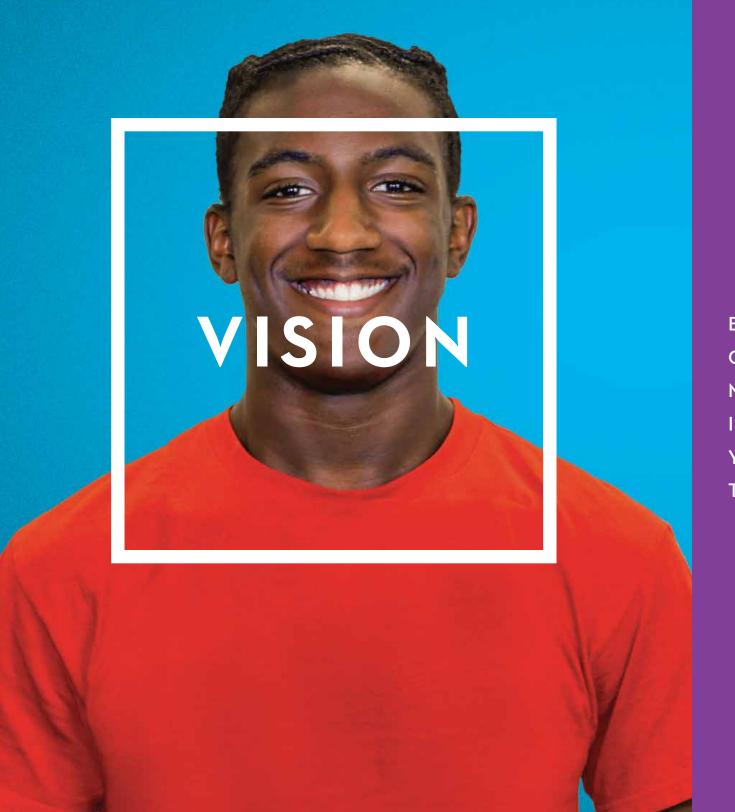






2017 ANNUAL REPORT





BOYS & GIRLS CLUBS OF GREATER ST. LOUIS IS THE **MOST TRUSTED LEADER** IN SHAPING THE LIVES OF YOUTH AND BUILDING THEIR FUTURES.



THE MISSION OF THE BOYS &
GIRLS CLUBS OF GREATER
ST. LOUIS (BGCSTL) IS TO
INSPIRE AND ENABLE ALL
YOUNG PEOPLE, ESPECIALLY
THOSE WHO NEED US MOST, TO
REACH THEIR FULL POTENTIAL
AS PRODUCTIVE, RESPONSIBLE
AND CARING CITIZENS.



EVERY CHILD HAS VALUE

ALL CHILDREN CAN SUCCEED

CHILDREN NEED A SAFE
PLACE TO GROW AND LEARN

WE MAKE A POSITIVE
DIFFERENCE IN A CHILD'S LIFE

CHILDREN BENEFIT FROM
HEALTHY, ONGOING
RELATIONSHIPS WITH THEIR
PEERS AND CARING ADULTS



MESSAGE FROM OUR LEADERSHIP

As we reflect on 2017, we first want to express our appreciation to the donors, community partners, volunteers and families for your partnership. We aspire to be the most trusted name in youth development and make a greater impact on our regions teens and kids! Last year, more than 1,500 donors and partners helped us raised over \$7 million to support the mission of the Boys & Girls Clubs of Greater St. Louis. More youth were able to learn how to cook, eat healthier, learn from tutors, work with others, work take college tours and other field trips, plant gardens, enjoy the holiday season at the Club with gifts, and so much more due to your generosity! Here are just a few of our 2017 highlights:

- Celebrated 50 years of service to youth all year long with PSA's, billboards, celebratory videos during Black History Month and more
- Honored to have received the "Doing the Most Good" award from the Salvation Army; "Quality of Life" award from the City of St. Louis/SLDC; and a Marketing & Communications award in Public Relations from Boys & Girls Clubs of America
- As part of the Jim Butler Golf weekend, partnered with the St. Louis Cardinals to bring golf (for the first time ever) to the field of Busch Stadium
- Continued our Back-to-School partnerships with the St. Louis Realtors Association and Cricket Wireless – equipping our youth with the educational tools needed to start the new school year
- Welcomed two new Youth of the Year partners – Frank Leta Automotive Group awarded the winner a new car and Wanda and Michael DeHaven presented the inaugural Boys & Girls Clubs Youth of the Year scholarship in the amount of \$5,000

- Expanded our partnership with Maryville University to include "A Week in the Life of a Maryville Student", a five day overnight experience for Club teens
- Teamed up with the ZAC Foundation to provide swim lessons and promote water safety to campers
- Served an all-time high of over 1,900 teens
- Employed interactive technology to educate teens about safe driving techniques as part of the UPS Road Code program
- Enrolled more than 1,500 kids ages 6-15 in our summer camps
- The Great Futures Gala attracted over 700 attendees and raised \$575,000 – both all-time highs for the event
- Thirty teens went on regional college tours and 26 attended the BGCA National Keystone Conference in Dallas, TX
- Awarded \$2.5 million in state tax credits to help fund the construction of a new Teen Center in Ferguson

Stay tuned as the upcoming year will bring more exciting news including an expanded footprint and an unique service model for teens. Until then, please continue to mentor, volunteer, attend events, and spread the word about the impact BGCSTL is having on youth throughout the St. Louis region.

Flint W. Fowler, PhD President

Thirt W Fouler

Mary Bonacorsi Board Chair

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CORE PROGRAM AREAS



Taylor Family Character & Leadership Development Programs

Helping youth become responsible, caring citizens and acquire skills for participating in the democratic process is the main thrust of these programs. They also develop leadership skills and provide opportunities for planning, decision-making, contributing to Club and community and celebrating our national heritage.



E. Desmond and Mary Ann Lee Education & Career Development Programs

Programs in Education and Career Development enable youth to become proficient in basic educational disciplines, apply learning to everyday situations, and embrace technology to achieve success in a career.



Health & Life Skills

These initiatives develop young people's capacity to engage in positive behaviors that nurture their own well-being, set personal goals and live successfully as self-sufficient adults.



The Arts

Programs in The Arts enable youth to develop their creativity and cultural awareness through knowledge and appreciation of the visual arts, crafts, performing arts and creative writing.



Sports, Fitness & Recreation

These Club programs help develop fitness, a positive use of leisure time, reduction of stress, appreciation for the environment and social and interpersonal skills.

2017 PROGRAM HIGHLIGHTS



Campers Learn to Swim

In continuation of a national partnership dedicated to bringing water safety education to the communities that need it most, ZAC Foundation selected us to host its award-winning ZAC Camp for a 2nd year through its grant program. The program, named in honor of 6-year-old Zachary Archer Cohn who drowned as a result of being entrapped in the suction of a swimming pool drain, combines in-pool swimming lessons, safety classes with First Responders, and curriculum to teach families the importance of water safety. Over 100 five to nine year olds benefitted from the lessons!



Jayson Tatum partners with Clubs on Hurricane Relief Efforts

St. Louisan & NBA Boston Celtic, Jayson Tatum, partnered with our Club members to provide hurricane relief supplies to Clubs in Houston and Florida. In addition to producing a video with a call to action for Club members, families and community to rally together and donate supplies, he also agreed to spend the afternoon with the Club that collected the most supplies. The Riverview Gardens Club was victorious! Imo's Pizza also surprised members with exclusive. limited edition Jayson Tatum T-shirts in celebration of their efforts.









Music Studio Song Produced and Performed at Gala

Each year at the opening of the Great Futures Gala, Club members are excited to showcase their talents with the guests. This year, the featured production was a result of the BGCSTL Music Studio program a partnership with Grammy Award-winning producer/ songwriter Alonzo "Zo" Lee who shows the kids all aspects of the music industry. The process starts with planning and writing, and culminates with a beautiful performance of the Club member's music. Ferguson Club duo Danielle & Troy performed a song they co-wrote titled "Confidence", with Herbert Hoover members as backup during the event.

Lowe's Renovation Across the Nation

selected to receive a \$50,000 grant through the Lowe's Renovation Across the Nation initiative. A total of \$2.5 million was awarded to make critical repairs, improvements and refurbishments to Club buildings around the country. Funds locally were used to enhance and improve the pool area at the Herbert Hoover Club and included





Teens Safe Driving

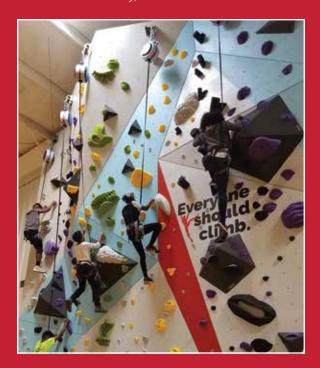
We are extremely grateful to UPS Foundation for addressing the issue of distracted driving for teens with their Road Code program. Over 200 teens from our Clubs have been able to experience this life-saving initiative that helps them make smart decisions on the road. In Missouri alone, 80% of car crashes involve distracted driving; Missourians younger than 25 make up 30% of those fatalities. UPS Road Code equips our teens with the education needed to avoid life altering situations. UPS has recognized us as one of the best at executing the program nationwide and awarded us \$1000 for being the first Boys & Girls Club in their west region to have 100 teens graduate from the program.





Indoor Rock Climbing Wall at Herbert Hoover Club

Thanks to the generous donations from Climb So iLL, So iLL Holds, Eldorado Wall Company and YoGoGirls, BGCSTL unveiled a new indoor rock climbing wall at the Herbert Hoover Club. The 30 ft, wall was part of the "Let's Make a Move" initiative spearheaded by founder Kevin Jorgeson to express his passion for changing lives through climbing education. "I believe that every person deserves the opportunity to climb. Climbing has changed my life and I believe it will make a strong impact in the lives of others as well. Our global mission is to introduce 100,000 kids to rock climbing." This is Kevin's second climbing wall installation with his first project at the Boys and Girls Club in Sonoma Valley, CA.



Joan Silber Award for Volunteerism & Leadership

For the second year in a row, Herbert Hoover Club member Jennifer Sanford, won the annual Joan Ellyn Silber Award for Volunteerism and Leadership as well as a \$1,000 college scholarship. Dr. Silber's brother her being one of the organization's most dedicated board members and supporters.



St. Louis Zoo Preps Teens for Work Force

Thanks to an ongoing partnership with the St. Louis Zoo, twenty BGCSTL teen members from six Clubs now have their first job. Through this youth employment program, members who completed the Club's Junior Staff training were able to participate in Zoo-led workshops preparing them with career readiness skills. Club staff conduct regular check-ins with members and the zoo assigned mentors to call participants to ensure success in the workplace. The St. Louis Zoo employment based program is now in its sixth year.





Members Beautify Their Area

Adams Park Club teens assisted local artist Grace McCammond in the restoration, painting and ribbon cutting of the new St. Louis The mural depicts some of St. Louis' iconic Black artists and historical figures. Members spent four days painting the replacement of the mural on the west wall of The Gramophone. Each teen received a t-shirt with the mural screen printed on the front courtesy of CQ3 Custom Designs.

2017 BGCSTL HIGHLIGHTS

Now Serving Youth at Hazelwood East High

Thanks to a 21st Century Community Learning Center grant, we began serving teens at Hazelwood East High School. The after school and summer program serves rising 9th-12th graders and offers a wide range of high energy activities designed to improve student academic achievement and address the multiple needs and interests of teens and families. Members of the program receive homework assistance, access to a social worker and guidance counselor, college and career prep, tutoring, ACT prep, engage in sports and music activities and more.







Maryville Invests in Club Youth

Special thanks to Maryville University for their continued partnership with us to provide Club members, grades 5-12, with the foundation, tools, and resources they need to be successful in their post-secondary endeavors - whether it be attending a college or university, enrolling in trade school, joining the United States military, or entering the workforce. The partnership also includes career panels, cultural conversations, the Maryville Student Experience where Club Juniors and Seniors enjoy a full immersion into the college life experience, working with Maryville Life Coaches, taking classes and staying in the dorms. Last year's overnight program was such a success it resulted in two of our Club seniors loving Maryville so much they applied and were awarded full ride scholarships!



Friends of the Club Mentor Teens

The BGCSTL young professionals group, Friends of the Club partnered with staff to facilitate professional during the Youth of the Year process as well as served as mentors for the teen participants. They led sessions on essay writing, personal branding, public speaking and interviewing skills to prep them for their presentations. The partnership worked out so well that the Friends have agreed to continue their commitment to the Youth of the Year process.





Alumni Hall of Honor Inductees

Six alumni are now members of the BGCSTL Hall of Honor – Jerome Tomlin, Grace Conner, Lorenzo Baylor Sr., Susan Jones, Byron Price & Jordan "Shorty da Prince" Johnson. Each year during the Annual Recognition event where staff, board members, volunteers and supporters are acknowledged and celebrated for their commitment to our Club children, a new class of inductees is honored. The Hall of Honor recognizes outstanding alumni for achievements in their respective fields, commitment to leadership, serving our community's youth, contributions to the St. Louis community and for living out the mission of the Boys & Girls Club.



Table for Four

Co-chairs Adella Jones (Centene Corporation) and May Scheve Reardon (Missouri Lottery), committee members, sponsors and 300 guests attending Table for Four raised a record breaking \$60,000 for girls that our girls and young women develop healthy lifestyles, positive self-esteem, and sound decision-making skills.





2017 EVENT HIGHLIGHTS

Golf at Busch Stadium

The annual Jim Butler Golf Tournament took on a special spin in honor of the Club's 50th anniversary celebration. In addition to the traditional day of golfing, an evening of dinner, auction and golf at Busch Stadium were added to the line up! It was the first time in the stadium's history that golfers were able to hit balls onto the field. Thanks to the sponsors, supporters, guests and committee over \$277,000 was raised

Women's Group Outfits Teen Girls

For the second year in a row, the Women's Leadership Circle held its Annual Sip & Shop event to support outfitting Club teen girls. Each holiday season the event is held at the Vault Resale Shop and attracts lots of ladies committed to making sure our teen girls step out in style. As a result of the event the 2017 Youth of the Year candidates were able to choose two outfits for the competition and Great Futures Gala. The Women's Leadership Circle serves to connect area women business and community leaders to the mission and vision of BGCSTL, and gives them a platform to positively impact the lives of children.





Friends of the Club Casino Night

The Club's annual "friendraiser" hosted by the young professionals group, Friends of the Club, raised nearly \$29,000. Attendees enjoyed a night of casino games, entertainment, dancing and a view overlooking the City all in hopes to attract more "friends", encourage a spirit of giving amongst millennials and generate awareness about the impact the group makes on members' lives.





Gala Celebrates Anniversary

Over 700 guests, sponsors and friends attended the annual Great Futures Gala to celebrate our fifty years of service to St. Louis youth! The evening included performances by Club members, alumni participation, an auction and celebratory video reflecting on the many lives the Club has impacted. The highlight of the evening was the crowning of the 2018 Youth of the Year! Honorary Co-chairs for the event were David & Thelma Steward and event Co-chairs: John & Karen Meara: Vanessa Cooksey: and, Dave & Penny Queller. Nearly \$576,000 was raised for Club programs.



2017 YOUTH OF THE YEAR JALISA WINES

As the 2017 Youth of the Year, JaLisa Wines is living proof that great futures really do start at Boys & Girls Clubs. Selected among several local outstanding youth, 18-year old JaLisa is a true example of an extraordinary young woman recognition for her leadership, service, academic excellence and dedication to live a healthy lifestyle. She is a graduate of Confluence Preparatory Academy and is now a sophomore at Truman State University majoring in Accounting. The Youth of the Year program honors our nation's most awe-inspiring young people on their path to great futures and encourages all kids to lead, succeed and inspire.

"The Boys & Girls Club helped me realize my full potential at a young age. This led to me traveling, gave me access to the many leadership programs offered at the Club, winning competitions (Youth of the Year), working at the Zoo and accepting additional amazing opportunities that the Club offered me."



BOYS & GIRLS CLUBS OF GREATER ST. LOUIS ALUMNI -A TRUE MEASURE OF CLUB SUCCESS!

Generations of America's kids have found a better life and brighter future thanks to Boys & Girls Clubs around the world! Statistics show, due to its tested and proven programs, Boys & Girls Clubs have an immediate and long lasting impact on the lives of Alumni!

said Club staff helped them learn right from wrong.

said the Club was the best thing in their community.

said the Clubs "saved my life."

Club Alumni are a testament to the success of the Boys & Girls Clubs of Greater St. Louis, and in turn, can help us mold and develop the youth of today to be tomorrow's community leaders.



2018 YOUTH OF THE YEAR MICHAELMONIQUE MAYO

Michaelmonique Mayo is our 2018 Youth of the Year! As the new Youth of the Year and ambassador for BGCSTL, this 17 year old Club member is a true example of the mission of our work. Being named Youth of the Year is the highest honor a Boys & Girls Club member can receive and a signature youth recognition program that celebrates the recipient's contributions to their family, school, community, and Boys & Girls Club. In recognition of her achievements, Michaelmonique was awarded the inaugural Wanda and Michael DeHaven Boys & Girls Clubs Youth of the Year scholarship in the amount of \$5,000, and recieved a Honda Accord courtesy of Frank Leta Automotive Group, also a first for the Club's Youth of the Year! During her speech at the Great Futures Gala & 50th anniversary celebration, Mayo reflected on having to live out of a car earlier in her life - but now she is excited to own one!

Now that she's won the honor, Michaelmonique says, "I want to motivate youth to achieve their goals as well as encourage and set up programs for youth living in poverty." She graduated from Roosevelt High School and is attending Maryville University on a full ride scholarship with plans to major in Photo Journalism.



Dr. Gralon Johnson Herbert Hoover Club Member **Great Future: University** Innovation Alliance (UIA) Fellow at Iowa State University

"Moreover, the Club experience – and the incredibly compassionate and committed staff – transformed the trajectory of possibilities for us. The Club leadership was well versed on the contextual factors we faced; we were 12 children whose parents had never crossed a high school stage. We lived in one of the most perilous and impoverished areas of St. Louis. We experienced bouts of homelessness. and even resided in a one-room motel for several years. Notwithstanding these factors and narratives that suggested we were disposable, the Club lived up to its creed and helped us to imagine a fundamentally different future for ourselves."



Rolando Barry

Herbert Hoover Boys Club Member **Great Future: Founding Director** at Missouri High Steppers Drill Team

"I spent every moment possible at the Herbert Hoover Boys Club while growing up. It was a safe place that provided the structure and values I live by today. Overall, the staff and Mothers Club's "tough love" philosophy was instrumental in my mental development. One of my fondest memories is working in the Photo Lab and participating on the High Steppers team – both of which are now influencing my life. I have a love of photography and the founder of a vouth drill team."



Brittany Dodson

Herbert Hoover Club Member **Great Future: Assistant** Women's Basketball Coach at Morgan State University

"Herbert Hoover Boys & Girls Club was the start of my success in athletics. I started cheerleading and eventually played basketball because it was offered at the Club. The Boys & Girls Club was a safe place for my siblings and I to foster leadership and team skills while competing. I attribute a lot of my success to the accessibility of the Club in my community."



Grace Conner

Herbert Hoover Club Member

Great Future:
Educator

Saint Louis Public Schools

"I started as a volunteer at the Club to fulfill my community service requirement for graduation and little did I know how my life would flourish because of the opportunities and experiences I received! As a Club member I had a job as a junior staff member, received a Johnny Londoff scholarship to help with college. After college graduation I returned home, completed my studies (Cum Laude) at Harris Stowe State University and returned to the Club as a staff member. My memories of the Club include: my first time leaving the state without my family, my first plane ride, my first conference, my first job, my first leadership role, my first CPR certification and my first scholarship. The Club always provided the sense of individuality that was hard to come by as the youngest of 7. I gained lifelong skills and friendships with the Club. And, now my son is a Club member too!"



Lemont Livingston
Herbert Hoover Club Member
Great Future: Electrical
Engineer at Hunter
Engineering

"The Club was an integral part of my childhood, part of my village that raised me as a child and enabled me to become a responsible adult. I credit the Club's coaches, mentors, and staff for molding my character, and for helping to lay the foundation for what it means to be a teammate, friend, father, and husband. The most memorable moment for me was winning the 2001 Youth of the Year honor where I got to share the stage with football legend and Hall of Famer Marshall Faulk."

BGCSTL IMPACTS KIDS & TEENS LIVES!



Garrion D.
Age 18
Herbert Hoover Club Member

Garrion has been a Club member for twelve years and credits the Club and staff for helping develop his leadership skills, sense of integrity, and pursue academic excellence. He recently graduated from North West Academy of Law with the 5th highest GPA in his class. His favorite programs are Passport to Manhood and Smart Moves---both have helped develop his character and mold him into the young man he is today. Garrion plans to attend college and study political science.

"Do everything you can not to become a negative statistic" Garrion D.



Thurston O. Age 12 Lee Hamilton Club Member

Thurston has been an active member of Lee Hamilton Club since its opening in 2016. He has demonstrated positive leadership skills and service by helping other members with homework and always willing to problem solve when there is an issue within his group. Staff said about him, "Thurston displays the importance of never giving up when times gets tough." Thurston is a member of the step/dance team, basketball team, a Torch Club leader, and led the Club's Black Politics event where he interviewed local politicians during a panel discussion.



Nyla M. Age 14 Ferguson Club Member

Nyla has been a member for three years, excelled in our arts program and participates in every COCA class we offer. Nyla took a chance and submitted her anti bullying artwork to the 2018 Walgreens Expressions Challenge, and her piece was selected out of thousands to be part of a citywide school tour! Her other artwork also received recognition and won the Midwest Fine Arts Contest. The National Arts Contest recognizes Club members for their accomplishments in visual, digital and performing arts through the BGCA legacy arts program. Nyla is a natural leader, often teaching other members her art skills.



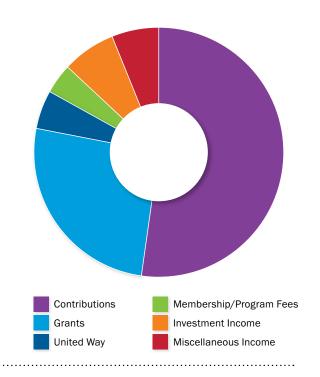
Troy M.
Age 15
Ferguson Club Member

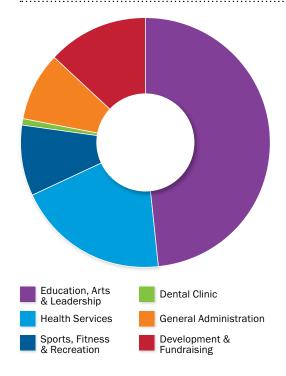
Troy was one of the first members at our Ferguson Club and immediately took full advantage of all of the programs offered to him! Once he discovered the Music Studio program, he felt that his purpose in life had been discovered. Troy has since co-wrote and was lead vocalist on the Club's first song, "Hold on" that was submitted to a local 9/11 day of service contest and won. He has performed the song in front of thousands over time at community events and was featured on a news special on KMOV. He was asked to sing for The United Hebrew Congregation for Dr. Martin Luther King commemoration, performed twice at the Diversity Awareness Partnership Annual Diversity Dinner, sang two songs at the BGCA Midwest Leadership Conference, and, was awarded a scholarship for a week long camp for Opera Theatre of St. Louis. Outside of the Club, Troy is part of Muny Kids and was selected to receive the WOW Award at the High School Musical Theatre Awards at the St. Louis Fox Theatre.

2017 FINANCIALS

REVENUE

Total	\$1	L2,196,230	100%
Miscellaneous Income		17,812	0%
Investment Income		693,714	6%
Event Revenue		877,435	7%
Membership/Program Fees		506,120	4%
United Way		557,661	5%
Grants*		3,140,047	26%
Contributions*	\$	6,403,441	53%





OPERATING EXPENSES

Net Revenue	\$ 4,980,150	
Total	\$ 7,216,080	100%
Development & Fundraising*	933,916	13%
General Administration*	661,091	9%
Dental Clinic	41,359	1%
Sports, Fitness & Recreation	615,958	9%
Health Services	1,447,678	20%
Education, Arts & Leadership	\$ 3,516,079	49%

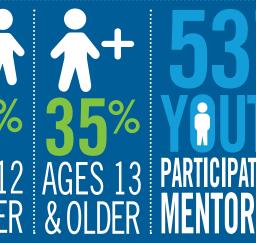
 $^{^{\}star}$ Includes "A Place to Become" campaign revenues and expenses

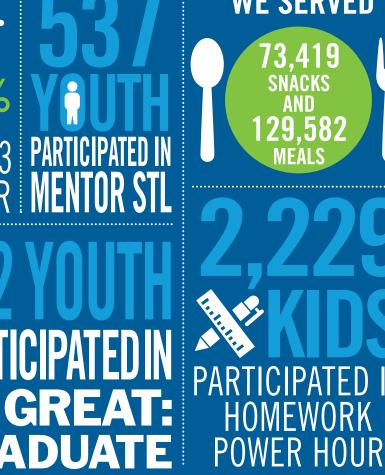
ABOUT US:

We serve St. Louis youth at ten locations across St. Louis City & County; including, Adams Park Club, Ferguson Middle School Club, **Grannemann Elementary School** Club, Herbert Hoover Club, Lee Hamilton Elementary School Club, O'Fallon Park Club, Hazelwood Southeast Middle School Club Riverview Gardens Club; BE GREAT: Graduate (a high school dropout prevention program) at Normandy and Roosevelt High Schools; as well as a Mentor St. Louis program at four elementary schools in the area.



VOLUNTEERS

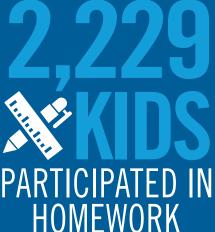






WE SERVED





FUNDRAISING EVENTS

GREAT FUTURES GALA RAISED



TO SUPPORT EDUCATIONAL AND CULTURAL PROGRAMS

RAISED A RECORD **BREAKING**

FOR GIRLS PROGRAMMING



FOR CLUB PROGRAMS



TO SUPPORT HEALTH PROGRAMS

PERCEIVE SCHOOL AS BEING VERY

IMPORTANT FOR THEIR LATER LIFE

OF MEMBERS FEEL THEY **CAN MAKE A DIFFERENCE** IN THEIR COMMUNITY

OF MEMBERS EXPECT TO GO ON TO POST-**SECONDARY EDUCATION**

OF TEENS EXPECT TO COMPLETE HIGH SCHOOL

OVER THE WE SERVED



AGES 6-17 WEEKS FROM 7:30AM TO 5:30 PM

SUMMER ENROLLMENT **WAS UP**









SAID THE CLUB STAFF **HELPED THEM LEARN RIGHT FROM WRONG**

SAID THE CLUB WAS THE BEST THING IN THEIR COMMUNITY

SAID THE CLUBS

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